

# **MARCH NEWSLETTER**

We prepare and shape your future



# **EDITORIAL**







The Board from left to right: Andrea Pasquali (Managing Director) Massimo Herrnhut (CFO) and Gian Stefano Marchisio (CPS Sales Manager)

Dear partners, customers, suppliers and readers,

Rieter Morando Company cares to inform all those who work regularly with us, that is taking all necessary actions aiming at protecting health and safety of all personnel in this critical situation due to the rapid spread of Coronavirus (COVID-19) in many countries.

The Company carefully respects health and safety rules set by the Italian authorities in the day-to-day business in order to attempt to minimize inconveniences and/or the negative impact on the overall activity.

Starting from yesterday, certain employees have voluntarily adopted the smart working, ensuring fully operational in regular activities such as keeping contact with suppliers, customers and partners to limit any inconvenience.

Hopefully the situation will improve in the coming weeks, we look to the future with confidence.

# The Board Rieter Morando

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## **Rieter Morando Newsletter**



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November 2019

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## **Editorial**



Andrea Pasquali Managing Director

Dear Readers

Implementing the strategy to continue Rieter Morando's successful development, I am glad to announce You the latest news in terms of team strengthening, culminating with the entering in the organization of Mr. *Gian Stefano Marchisio* as Clay Preparation and Shaping Sales Manager, of Mr. *Luigi Bosco* as sales area manager, of Mr. *Ermanno Filippelli* as purchase manager for the Asti entity and of Mr. *Steffen Weber* – technical purchaser – *Claudia Dargel* – accountant – and *Alexander Kocharovski* – service fitter – for the Konstanz entity.

Bringing in their expertise and proven track record of success in the respective professional fields, they will be invaluable in contributing to Rieter Morando's expansion of machines models and service offerings across its industrial customers.

With the inclusion of these new key-figures we confirm the ability to attract talents from the most prestigious companies, thanks to the project and the new structure of Rieter Morando, that stands out on the market for the solidity of the infrastructure and skills and for the flexibility of solutions and services.

## **Business Tips**



Rieter Morando takes this opportunity to announce its presence at the:

#### • Claytech UK

2019 programme will be focused on Supplier Showcase sessions to discuss about new technology and product developments.

Where: Newark Showground, Nottingham, Lingl UK.

When: November 14th 2019

#### Würzburger Ziegellehrgang

the annual meeting which brings together all producers in the brick industry of the German speaking area

(Germany, Austria and Switzerland). Where:Würzburg, Germany When: 3-5 December 2019







More info

## Focus on



#### Gian Stefano Marchisio

The merger between Rieter and Morando, within the strategy to accelerate the companies' focus on innovation, customer proximity and service support, certainly contributed to a welcome return to the team.

It's with great pleasure that we announce the arrival of Gian Stefano Marchisio, who will hold the position of Sales Director. He can boast significant experience in the heavy clay sector and brings in great enthusiasm and the needed determination to grow the business.

Gian Stefano will have the objective of strengthening the commercial potential of Rieter Morando, following the targets set by the industrial plan: coordinating the sales activity and being as well an active resource on the field.



## Luigi Bosco

The will of Rieter Morando to grow and transmit added values for its customers is additionally supported by the fact that it can rely since some months on the collaboration of Luigi Bosco, a technician with great experience in the brick and tiles production sector, who has reached and strengthened the sales team. Taking advantage of his knowledge of the markets, he was designated as responsible for the entire areas of Latin America and the Iberian Peninsula.



#### Ermanno Filippelli

In the industrial sector, the team welcomes the entry of Ermanno Filippelli as purchasing manager for the Asti structure. Ermanno's great experience and expertise will be key-levers for the innovation-oriented development of the Company. We are certain that he will be able to work in continuity with the results of Claudio Restagno, whom we thank for his excellent work, bringing new and effective ideas that can give value to the entire purchase chain.

## The Konstanz entity

The Konstanz entity is enforced by the arrival of Steffen Weber as technical purchaser, Claudia Dargel as accountant and Alexander Kocharovski as service fitter. By means of these recruitments, Rieter Morando GmbH will pursue its development as high-performing entity, providing its customers timely and qualified solutions, services and spare parts.

Relying on the skills of its joint teams, in a highly energized way, Rieter Morando is implementing its strategic priorities to create sustainable value.



Steffen Weber



**Claudia Dargel** 



Alexander Kocharovski

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#### **Products overview**



## TITAN ROLLER MILLS Maximum rigidity, compact construction

The well-known and proven principle of the sliding support roller mills has been once again revised and re-proposed by RIETER MORANDO in the evolution of the TITAN series. These roller mills clearly stand out from traditional system thanks to the details, result of accurate studies and design, transposition of the practical experiences and collaboration with Customers.

TITAN roller mills have been conceived as universal roller mills: they can, in fact, be used as roughing mills and as refiners, for operating distances between rollers up to 0.7 mm. For a constant refining result, great rigidity and minimum clearance of the entire machine is required.

The Rieter Morando solution is characterised as unique on the market for distributing the stresses resulting from rolling into the structure and for direct coupling of the beam to the structure, without the use of tie-rods, potential source of elastic deformations. The Rieter Morando shells are secured to the hub by means of the tested double-cone fixing system, of proven reliability during operation and practicality in case of replacement. The scraping system, based on articulated levers with short arm, enables to obtain an optimal rigidity and heat dissipation. The scrapers are easy to pull out from the side, without the need for tools. Two gearmotors installed in protected position, each equipped with a double cardan shaft, transmit in synchro the movement to the automatic adjusting device of the distance between the rollers. For simple manual adjustment, in particular with reference to the roughing mills, mechanical adjustment is the right answer.

The Rieter Morando well-known precision is ensured by using high-quality and precision screw-nut systems. The adjustments required for turning the shells are incorporated in the base of the machine, making the surface restoring process easy and fast. Thanks to these characteristics, the TITAN roller mills become synonymous of flexibility and maximum efficiency in the clay rolling.

M. Sc. Mech. Eng. Andrea Pasquali Managing Director



#### **Business Tips**



Rieter Morando takes this opportunity to announce its presence at the:

#### TBE Congress

it will gather over 100 executives from brick and roof tiles companies and national associations from all over Europe.

Where: Copenhagen, Denmark When: 12-13 September 2019

We are glad to be there as Premium sponsor!



#### Claytech UK

2019 programme will be focused on Supplier Showcase sessions to discuss about new technology and product developments.

Where: Newark Showground, Nottingham, Lingl UK. When: November 14th 2019



More info

#### Würzburger Ziegellehrgang

the annual meeting which brings together all producers in the brick industry of the German speaking area (Germany, Austria and Switzerland).

Where: Würzburg, Germany When: December 2019





More info

We look forward to seeing you all!

#### Focus on





#### 2019 AGM IN SOUTH AFRICA

Rieter Morando, since the end of the 19th century, shapes the future of clients all around the world. To be an established partner for the Heavy Clay Industry since years, means to have also a responsibility about the next generations, providing efficient solutions, lasting for decades.

In South Africa, it's easy to find our equipment built in the 60'ies or 70'ies running on plants and supporting the production of the South Africans brickmakers.

For this reason, when CBA (Clay Brick association) invited us to participate to the 2019 AGM (Annual general meeting), with the title "The footprint you leave on the earth today, is the legacy you leave for the future" we considered the claim, the perfect title for our enthusiastic participation as sponsors.

Rieter Morando commitment on efficiency and innovative solution for the brick industry is based on the continuous R&D in terms of reliable technology applied to advanced new control systems in order to minimize waste and maximize the performance of the plant.

The participation to the 2019 AGM has been really exciting thanks to the great organization of the CBA and a unique venue like the Kruger National Park. The deep contact with wild nature brings back the strong relation between our machines and the environment, with the basic elements we use to create our building products, from the earth to the wind and from the water to the

Rieter Morando strongly believes in a Market where construction material and the production process are growing in respect of such fundamental parameters and the industry and all the players are sensitive to those values. For this reason we are also very proud to give our contribution to one of the most advanced new production lines in South Africa, that will be commissioned in few months.

We look forward to see the grow of the technology in South Africa in the next decades and be part of the footprint of TODAY for the legacy of TOMORROW.

Mr Andrea Saglietti Area Sales Manager



See more photos



#### 2019 KERAMTEX CONFERENCE

The event, held from 5 to 7 June 2019 in Ufa the capital of Baskiria, is considered as a reference point in the technical-scientific landscape. It was a great opportunity to share experiences, know-how, proposals and innovations for the development of the brick industry in the Russian Federation.

"We could broaden our network of contacts and see how much our high quality machines are appreciated by Customers. Above all, Roller mills and pre-roller mills line."

Mr Luigi Bosco Area Sales manager



#### **Editorial**

#### RIETER MORANDO S.R.L. INTRODUCES YOU TO ITS NEW PROJECT MANAGER

To fully seize business opportunities, Companies have to manage ever-changing market demand, focusing on Customers satisfaction which is gained through the supply of high-quality and ever more customized products/services.

In this respect, it is essential to reinforce the Company staff with project-oriented professionals who ensure greater flexibility of any job order activities.

Rieter Morando S.r.l. is pleased to introduce you to its new Project Manager, Mr Roberto Rossetti.

Mr Rossetti will manage and coordinate projects, carefully monitoring them from the design stage up to their release to the Customer, always respecting quality standards granted by Rieter Morando's team.



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## **Rieter Morando Newsletter**

January 2019

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## RIETER AND MORANDO ARE MERGING

The two historical brands Rieter and Morando merged and are now further strengthened into a new company structure: RIETER MORANDO

In December 2018 Keller HCW GmbH has transferred the business "clay preparation and shaping" to the new Company *Rieter Morando GmbH*, located in Konstanz, where have been the headquarters of the historical Rieter Werke. On parallel, the Italian company Morando S.r.l. has changed its name into *Rieter Morando S.r.l.* The new Rieter Morando unit is part of the *European Groupe Legris Industries*.

By merging these companies and connecting two highly relevant brands, such as Rieter and Morando, it is intended to strengthen the position as a world leading supplier of clay preparation and shaping equipment, service and spare parts. Rieter Morando have up to 7.000 machines installed in 74 different countries and over 90 models in its portfolio. The joint team now is even stronger thanks to the enforced combination of know-how and skills in bricks and tiles manufacturing technologies.

This evolution will further accelerate the companies' focus on innovation, customer proximity and service support providing a unique positioning on the market. Rieter Morando will pursue independent growth on its relevant core-business segment as a high-performing entity, doing business with the operating acumen and culture to thrive, creating employment opportunities while

continuing to provide customers with high quality and differentiating solutions, products and services.

The acquired autonomy of *Rieter Morando* will allow a clearer focus on the brand, image and industrial identity. The *Konstanz site* will be developed as leading competence center for service, maintenance and spare parts, granting long-lasting and reliable support to all the customers valuing and appreciating the Rieter brand. *The Asti site* will strengthen the focus on research & development and smart technology solutions for industrial production, keeping the proximity to all the Morando and Rieter machines equipped factories. Together they will enhance a clear long-term strategy for Rieter Morando.

Rieter Morando will implement its strategic priorities in a highly energized way, to continue its successful development and create sustainable value. Relying on the skills of its joint teams, Rieter Morando will expand service offerings and models across all business areas. This will include consultancy and technical advice for its industrial customers, as well as digital service offers, leveraging industry 4.0 projects. In order to support its growth ambition, Rieter Morando will increase its investments in research & development. The flexibility of the organization and smart processes will be pursued to ensure fast time-to-market. An increased customer intimacy will also foster adaptability, anticipating market needs and penetration into new application segments. The *Rieter Morando global team* is ready and committed to take up this evolution as an opportunity to shape a new development future.

## **BOARD**



Mr. Andrea Pasquali



Mr. Massimo Herrnhut



Mr. Benedetto Speroni

## **BUSINESS TIPS**

Rieter Morando takes this opportunity to announce its presence at the:

## OCM/CERAMBRICKTECH

from 29 January to 1 February. We are waiting for you at booth no. A5 hall 7!



#### **BATIMATEC**

from 24 to 28 March in Alger

## **KERAMTEX**

from 5 to 7 june, Russian Federation

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## **Morando Rieter Newsletter**

## September 2018

## We prepare and shape your future



#### **Editorial**



Dear Readers,

on 24.09.2018, Tecnargilla 2018 will open its doors for five days at Rimini's trade fair grounds. Over 35.000 visitors from at least 100 countries worldwide are expected.

MORANDO-RIETER will be attending the exhibition to stay in close contact with its Customers and present its new products, R&D activities and smart technology solutions for industrial production.

As leader in the development and construction of clay preparation and shaping machines, as well as in aftersales service, MORANDO-RIETER will be demonstrating its competence and innovative capacities, today resulting into the new GENIUS range. I am looking forward to seeing our Customers and meeting all new interested parties to discuss about their running and future evolution

## Latest news



#### QUALITY COMBINED WITH CONSTANT INNOVATION

At this year's Tecnargilla exhibition, Morando-Rieter will present its profound know-how in high quality products, efficiency and energy-saving innovations. With its experience of more than 100 years and rapid adaptation to changing market requirements, Morando-Rieter can offer advanced reliable technical solutions for all clay-preparation & shaping processes, which are crucial to guarantee an excellent finished product quality.

Today, demand of more automation and greater control over clay preparation & shaping lines is increasingly growing in order to eliminate as much as possible defects due to human error. Great attention will therefore be given to Industry 4.0 solutions such as predictive maintenance, process optimization, tracking and measurements, all elements grouped under the Morando-Rieter software suites that allow equipment, department and complete-plants monitoring and management.

As a member of the KELLER Division, Morando-Rieter has a worldwide net of agencies and representatives which guarantee a most effective projects.

See You soon in Rimini!

Andrea Pasquali General Manager Customer service and professional support, whenever and wherever required. The Morando-Rieter engineers and technicians are trained to optimize the progress of projects in order to achieve minimized project run-times, minimized production costs and shortest return on investment for our Customers. Our team of experienced service and commissioning engineers provide "revamping" solutions with the aim of modernizing older equipment to reduce energy consumption, increase output, improve quality, install/optimize automation systems, update control and regulation technology including sophisticated visualization systems.

Tecnargilla 2018 will be the next event to present our Customers the latest customized, innovative technological solutions aiming at the continuous improvement of quality and safety in respect of energy and production efficiency as well as environment.

## **Business Tips**



Morando-Rieter takes this opportunity to announce its presence at the:

• Claytech UK 2018, the meeting will be focused around the theme of "technology, people – building the future".

Newark Showground on 15th November

• Würburger Ziegellehrgang 2018, the annual meeting which brings together all producers in the brick industry of the German speaking area (Germany, Austria and Switzerland).

Würzburg from 4 to 6 December

#### Focus on



#### **TRADE FAIRS 2018**

2018 was a momentous year: it saw the coincidence, in one calendar year, of two of the most important European and internationally influential trade fairs of the sector, Ceramitec in Munich and Tecnargilla in Rimini.

Ceramitec was the first testing ground on the Northern European market for Morando-Rieter's renewed sales strategy, with excellent results both in number of visitors and in the variety of their origin.

We expect Tecnargilla to be a very positive and interesting event, proof of a slight improvement of the activity in Italy, which is currently only linked to the spare parts/modifications sector, and to a new impetus in the Maghreb, also driven by the service sector.

In addition to the two aforementioned main events, we also participated in OCM 2018 in Moscow, where we confirmed signs of recovery in small/medium-sized investments, and in Batimatec in Algiers, where our presence has been a mainstay for years and serves as proof of our established position on the market. Our presence at specialised conferences - AGM in South Africa, Claytech in the UK, and Würzburger in Germany - is another constant; they are an opportunity

We look forward to seeing you all!

for us to collect qualitatively important information on the markets and the activities of customers and competitors.

Morando-Rieter continues on the dynamic commercial path it has traced in the past few years, supported by its presence at every important event of the sector, where we present our approach that adapts technological evolution to the needs of our customers.

## **Success story**

MORANDO-RIETER SUPPLIES SARL GIPAR WITH A NEW, OUTSTANDING, PREPARATION LINE

he Algerian Company Sarl GIPAR has chosen MORANDO-RIETER'S technology to complete an investment in a new preparation line that ambitiously aims to further improve and extend its range of high-quality products.

A completely new, MORANDO-RIETER supplied preparation line, which spans from box-feeders to roller crusher, bar disintegrator, wet pan mill, fining & super-fining roller mills and watering mixer is currently being installed at the Bordj Bou Arreridj manufacturing plant. A cutting-edge technological solution, characterized by outstanding reliability, versatility and low consumption, via the extended use of the latest generation high-efficiency motors controlled by frequency converters.

Sarl GIPAR thus puts the seal on a successful partnership with MORANDO-RIETER, which began in 2001, and over the years was consolidated by two former preparation and shaping lines, as well as periodical service and after-sales assistance.

For MORANDO-RIETER it is a matter of proudness and recognition of the results provided by the enhanced and strong cooperation between the Konstanz and Asti teams.





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## **Morando-Rieter Newsletter**

**April 2018** 

## We prepare and shape your future

#### **Editorial**



Another side of ceramics. Following my previous experience at SITI B&T GROUP Spa in the Fine Ceramic Industry, now I'm facing up with a new challenge as Sales Manager of Morando-Rieter in the Clay Preparation and Shaping sector.

It's a different world with similar technological aspects but anyway inspiring and unique. The real challenge is to reach all our Customers wherever, on all the Markets, introducing the Morando-Rieter actualized product range. The main goal is to create value for the Client and for this reason we are focusing on efficiency, in order to guarantee high quality products with lower investments and operating costs. Monitoring of the process on board of our equipment is bringing us towards the 4.0 industry for the Heavy Clay domain, always paying attention to environment, with eco-friendly solutions and energy consumption reduction.

The Customer remains always the key point for Morando-Rieter: CREATING SOLUTIONS is our philosophy and we've been working day by day to get closer to our Client's needs.

#### Focus on

Hall B5 Booth 309/410 Ceramitec 2018
April 10-13 · Messe München



## **CERAMITEC 2018 and other exhibitions**

2018 represents a turning point for Morando-Rieter also thanks to many international events we are participating: we have the chance to increase the visibility of our brand name.

After the Ceramatech in Russia, our next step will be the **Ceramitec 2018** in **Munich**, **April 10-14**, where we will be present together with our sister Company Keller HCW (hall B5 Booth 309/410).

Our main topics will be the new commercial momentum, the digitalization and the presentation of our product range, supported by an efficient aftersales service.

From April 20th to 26th we will be at **Batimatec 2018 in Algers (DZ)**, this is a very important date for our company also because of the recent successes in the Algerian Market.

From September 24th to 28th we will be in Rimini, in Italy, for the **TECNARGILLA fair 2018**, our Home Exhibition, in which we can get closer to the Mediterranean Market.

Furthermore, we will be glad to attend the main symposia all around the world

"We prepare and shape your future"

## Benedetto Speroni Sales Manager

## **Last News**

## S.a.r.I. G.I.P.A.R. - Algeria

S.A.R.L. GIPAR is a Morando-Rieter long-term customer, a leader of the Maghreb Market and a family business Company focused on traditions, innovation, quality, health and safety and also with an eye on the environment

This is S.A.R.L. GIPAR, a Morando-Rieter's Customer for more than 10 years and at the beginning of 2018 he renewed his trust to our Company with the order of the third full preparation line and the update of the

It's a challenging project with more than 10 brand new machines and a complete new electrical system; a full and constructive coordination with the Customer and other suppliers will be implemented by our technical team.

S.A.R.L. GIPAR and Morando-Rieter, together, they are investing on a challenging future with a restless construction Market always moving towards new directions. Merci beaucoup pour votre confiance!

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## **Morando-Rieter Newsletter**

**Special Edition October 2017** 

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## **Reinforcement of the Morando-Rieter Sales Organization**

#### Dear Customers.

We are pleased to inform about the new sales organization of the Business Unit Clay Preparation & Shaping (CPS), led by Andrea Pasquali.

For the reinforcement of the Business Unit we welcome the new Head of the sales team **Benedetto Speroni** (42) who will be taking the leadership of the CPS sales organization. Benedetto will directly report to Andrea Pasquali. Benedetto comes from the machinery industry and has worked as Head of Sales in the fine-ceramics industry. Benedetto will be, in addition to his CPS sales leadership role, the Area Manager of the French speaking markets.

We further welcome **Adalbert Dzialoszynski** (51) who will represent our product range of the clay preparation segment in Germany and German-speaking countries. Until seven years ago he was a longtime employee of Rieter Werke and knows our machinery very well. Thus, he can competently advise our existing and potential customers.

Benedetto and Adalbert will join Giorgio Bigi, René Pommereau and Andrea Saglietti, together with our agents and representatives network, in the **establishment of a stronger team**. With the new set up, Morando-Rieter targets to a closer Customers proximity, to pursuit our sales philosophy that is based on partnership and benefit from our commitment to your success. Morando-Rieter is part of the Keller Division, the leading company in the clay business which belongs to Legris Industries.

Visit our website.



In the picture, from left to right: Giorgio Bigi, Adalbert Dzialoszynski, Benedetto Speroni, Andrea Pasquali, René Pommereau and Andrea Saglietti.

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## Morando-Rieter Newsletter

**July 2017** 

## We prepare and shape your future

#### **Editorial**



The heavy clay industry has many faces, that of centuries-old tradition where some operations are still made by hand and that of a strongly automated industry, but all companies which are part of it are striving to achieve the common goal of safety, whose key aspect consists in mastering the manufacturing process. Morando-Rieter continuously is investing on product development, in close cooperation with its industrial partners, to make the clay preparation and shaping process safer in all aspects. Creating a safe production line means that, in every single delivery, we make a risk analysis and evaluation that covers the...

#### Continues on the website...

Antonio Laudati Technical dept. Manager

#### Focus on



## ANNUAL GENERAL MEETING OF CLAY BRICK ASSOCIATION

Cape Town, South Africa - Like every year, in 2017, the AGM (Annual General Meeting) usual general assembly was held at the CBA (Clay Brick Industrial Association), where Morando-Rieter attended as sponsor of the event presenting the latest technological innovations.

The topics were introduced by **Andrea Pasquali** (General Manager) and **Andrea Saglietti** (Area Manager). Andrea Pasquali highlighted the qualities and features of the new "Genius" product range, especially the newest arrival in Morando-Rieter, the "**Genius extruder**", which stands out for its high performance, modularity, low operation costs, easy maintenance, paying specific attention to the so-called "stiff extrusion", which represents a substantial part of local production. Andrea Saglietti illustrated the organization of the company's structure and the sales network around the world, underlining Keller's constant presence in the Heavy Clay division, which means a clear **commitment of the group to develop tailored solutions** in the terracotta sector in South Africa.

At the end of the AGM, a gala dinner was held at the Cape Town Aquarium.

Continues on the website with more photo and video...

## **Success story**

There is a special place in the heart of Milan, an old factory that has inherited the noble tradition of terracotta. It is "Fornace Curti", where it is possible to relive particular emotions related to clay and creation of sculptural works. The factory consists of a group of buildings built at different ages, combining very old structures while respecting their original characteristics. It reminds so much a medieval village, crossed by courtyards and staircases surrounded by porticos and laboratories. The dominant color, besides white, is that of terracotta, of a red and warm shade, unique thanks to its ingredients. In this charming place clays are treated with the greatest respect for tradition. And it is precisely here that a historic extruder model MVP-2 D built in 1948, to day the oldest Morando machine still operating, used for the de-airing extrusion of clay loafs of 20 Kg, suitable for further processing of plaster and wood hand molding. We are proud that it is precisely the ancient Fornace Curti, an inflexible witness of quality and beauty, to own and exploit our oldest machine, a symbol of sturdiness and capacity to guarantee in time an irreproachable after-sales service.

#### Continues on the website with more photo...







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## **Morando-Rieter Newsletter**

**April 2017** 

## We prepare and shape your future

#### **Editorial**



We are pleased to inform you about our participation to the Batimatec fair in Algiers, from the 23rd to the 27th of April. In Algeria, we have recently modernized the preparation and shaping lines of the sites of BMSD group, a leading company in the Algerian market, in the field of building materials, mainly in hollow bricks. Our main satisfaction is the positive response from the customer having appreciated improvements to the first site by installing various machines, such as the roller crusher WB, the stone removal roller mill LSP, the watering mixer MBA, has added to the requested supply a further watering mixer MBA and two extruders MUN. And that's not all: another contract was recently signed for the supply of a further MUN extruding unit for Bouira factory. We invite all our Customers to visit us at our booth where we will be pleased to broach interesting topics.

> Andrea Pasquali General Manager

#### Focus on



## REMOTE ASSISTANCE by MORANDO-RIETER

It is increasingly important, in case of breakdowns, to **minimize the stop** times of machines. The current control systems provide a great deal of information, but it can happen that the operator is not able alone to eliminate the errors. Moreover, finding valid solutions through phone support is not always possible.

It is the reason why Morando-Rieter offers its Customers a **remote-assistance service based on innovative technology** implemented in Finland by the company TOSIBOX, via an apparatus that connects to the software and to the existing operator panels, with in addition some possible cameras. The central lock is connected to the key of our technicians so that they can be reached anywhere in the world, while the Customer simply has to provide an Internet connection by cable, Wi-Fi or by USB key equipped with data SIM for mobile network.

Unlike similar systems available in the market, TOSIBOX operates in direct connection between the user and the Morando-Rieter support center, avoiding the central server which could be dangerous for the company's security. A secure VNP connection is thus established directly between the TOSIBOX supplied to the Customer and the key of our technicians who will thus be able to connect to the software and provide a very deep diagnosis.

In the event of breakdowns needing the intervention of our technicians, it is possible to **optimize the operation** by identifying in advance any necessary spare parts, and thus reducing intervention and restoring times.

Continues on the website...

## **Success story**

## **Training by Morando-Rieter**

An essential part of our Customer support is the training of personnel by our experts.

A training was provided last year at CREATON AG, on Wertingen site, on a press DR6/IV of Morando-Rieter, which is operating since 1999. 10 operators of mechanical and electrical maintenance services as well as a few apprentices could follow theoretical and practical lessons.

Besides the maintenance procedures, the theoretical part was concerning the transfer of information related to the main operations of the machine and the working details, such as, for example, adjustment of moulds. The practical part was related to the adjustment of the Maltese cross, the compressor and the drum, as well as the control of the interface of the electrical and hydraulic automatisms (PLC).

The training was conducted by Klaus Meßmer (in the first picture on the left, expert mechanic) and Josef Huber (central picture, expert electrician), each one specialized in the respective fields, while Frank Meixner (picture on the right) coordinated the on-site activities. Mr. Frank Meixner is at your disposal for any information about training at your site (frank.meixner@rieter.de or +49 7531 809 241).







Download area

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## **Morando-Rieter Newsletter**

### November 2016

## We prepare and shape your future

#### **Editorial**



We are pleased to inform all readers that www.morando-rieter.com website has been improved, particularly in the download area. Our virtual area, functional and innovative, has been designed to fit on all types of devices (PC, tablet, smartphone). Through a simple and immediate graphic interface everyone can easily access to information about the company, its century-long history, the different type of products and related spare parts, the equipment, services as well as about the technological developments and latest info. There are also multimedia contents that offer interesting insights about company activities. The website, translated into several languages, has also direct links to social networks on which Morando-Rieter is present.

> Andrea Pasquali General Manager

#### Last News



#### **SUCCESSFUL TECNARGILLA 2016**

Morando-Rieter continues its international success also during the well known fair in Rimini, where important innovations in clay preparation have been shown.

In fact, from Sept, the 26th to 30th, this important biennial event for the heavy clay sector has represented the chance to **show some new solutions developed** and proposed by Morando-Rieter, Company for over one century leader in the production of the whole range of preparation, shaping and pressing equipment.

The cutting-edge solutions and the technological processes presented have intrigued and attracted **great interest of the many visitors** came from all parts of the World. Most of the important topics discussed during the many meetings held at our booth were focused on innovation, product quality and attention reserved to each Customer.

We **thank you for visiting us** and, moreover, the attendance that we observed made us proud of the work done and always more resolute to offer You a range of products and services, dynamic and matching with individual needs.

**MORE INFO...** 

## **Business Tips**

Dear Customer, Dear reader,

#### Focus on

We are pleased to inform you that we will attend the upcoming fairs.

Below a list of occasion to visit us.

Morando-Rieter will in fact participate to:

- 01/2017 Ceramatech OCM (Moscow)
- 05/2017 Batimatec (Algeria)
- 05/2017 AGM (South Africa)
- 10/2017 Clemson (USA)
- 11/2017 Wall Materials (China)
- 11/2017 Clay Tech (UK)
- 12/2017 Würzburger Ziegellehrgang (Germany)

For more information, visit our website www.morando-rieter.com



### **POWER AND CONTROL**

Morando-Rieter is known throughout the world as a producer of robust and powerful machines. However, to maintain the advantages of power, is mandatory to adopt an equally efficient control.

For the above mentioned reason, Morando-Rieter has developed its own control system, simple, efficient and fully oriented to the new "Industry 4.0" requirements.

For this purpose, a new standard has been designed using the most **innovative equipment** from the best manufacturers on the market, adapting them to the latest safety rules.

The managing system ensures a complete and efficient control of machines through a **simple and intuitive graphic interface** to be used through a **last generation touch-panel**.

All parameters are **instantly available** and easily modifiable within a range. Alarms are displayed with a clear interface and a guide for the operator suggests operations to be done for a rapid solution of any problem.

## **Success Story**

## B.M.S.D. Group - Algeria

The BMSD group is one of the most important producers of hollow bricks in Algeria and owns three plants (Sarl BMSD, Sarl Sobris and EURL BB) with a production capacity of 450,000 tons/year.

With the important support of Morando-Rieter, historical partner of the group, the three preparation and shaping lines have been upgraded in the last three years, aiming to **improve quality of products**.

The supply began with the installation at the production sites of Bouira and Saida of a roller crusher WB/46-150 H hydraulically operated, a **stone removal roller mill LSP/6-12 and a mixer MBA/6**, while the order for the other plant of Sobris has been emitted as a result of improvements found on the other two factories. In this plant, in addition to the listed machines, **a mixer MBA/8-L** and two **extruders MUN/620-S and MUN/730-S** have been supplied.

Regarding wearing elements, new production specifications have been defined, resulting from combination of technological know-how of Morando-Rieter and experience of BMSD group.

These new machines are currently running in the production cycle of the three plants giving a strong contribution to the quantity and quality of the products of BMSD group.

As seal of this **successful relationship**, Morando-Rieter has recently finalized a contract for the supply of an additional **extruder MUN/620-S** for Bouira, replacing the existing extruder MVC Morando and optimizing the continuous Customer's process of final product quality improvement.





## Free downloads

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## **Morando-Rieter Newsletter**

# Tecnargilla 2016 Special Edition

## We create and shape your future

## **Editorial**



#### Welcome to Tecnargilla!

It is with great pleasure that I invite all the Morando-Rieter Customers to visit us at Tecnargilla, the prestigious international fair dedicated to technologies for brick industries, which is scheduled in Rimini from 26th to 30th September.

At the Hall C5 - Stand 149, Morando-Rieter will present its newest processes, machinery and solutions now combined in the evolution of the **GENIUS range**, focused on quality and productivity, merged with reliability, flexibility, sustainable development.

Our sales team will be glad to meet You and show the new developments in the automation of the production processes, quality control and technical performance as well as our capabilities in terms of service and spare parts supply. Looking forward to meet You in Rimini!

> Andrea Pasquali General Manager

## Tecnargilla 2016

## FIX THE DATE! SEPTEMBER 26TH - 30TH



## Morando-Rieter will be present at Hall C5 - Stand 149

and will be delighted to join its Customers to show the latest innovations, products and projects undertaken in the area of research and development. Our innovative culture leads us to a continuous search for new materials, coatings and solutions to improve the durability and always offering better equipment.

Morando-Rieter will also present its flexible offers of maintenance contracts, including regular visits of technicians as well as the supply of spare parts with rapid time-frames and competitive costs. A sound, structured, standardized portfolio ensuring the Customers smart solutions and cutting-edge technology.

Click on this link to download the electronic ticket.

### New extrusion unit GENIUS/250-V

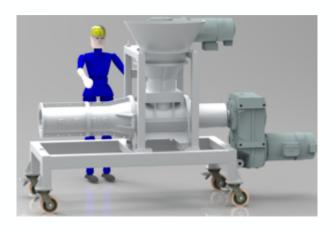


Morando-Rieter is proud to announce the sale of the first unit of the new extruder GENIUS/250-V equipped with vertical feeder.

The Customer is Goerg & Schneider GmbH & Co. KG sited in Boden - Germany and since the '90s is specialized in the extraction and processing of clay, producing semi-finished products for the hobby and the ceramics market (pottery and other). Such semi-finished products are in clay tiles weighing about 10 kg, in different formats, and characterized by a moisture content of 18÷25%. The new GENIUS/250-V will be directed to the production of these semi-products.

The new machine has a brand-new concept: single-shaft, vertical feeding unit, SEW gear-motors controlled by frequency converters, use of polymeric material in the pressure head, suitably dimensioned dies finally granting extrusion pressures up to 40bar and low comsumpion. The design is focused on ergonomics, easy maintenance and cleaning operations, suitable to be used with multiple mixtures of clay and changeover times optimized.

The new GENIUS machine range by Morando-Rieter: ready to step into the future.



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## **Morando-Rieter Newsletter**

**July 2016** 

## We prepare and shape your future

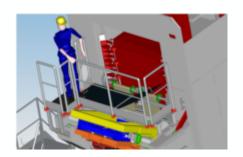
#### **Editorial**



The RIETER service team is based on its empirical values. Deep knowledge, acquired during many assemblies on site, features the RIETER service team where each member has got a longtime experience. This pays off. Therefore our customers get instant competent support in case of technical issues. Customers requests and technical improvements, occurring out of the machine operation, are implemented constructively in our engineering department. In times, when new investments are carefully considered and an attempt is made to use the existing machinery as long as possible, we have access to our extensive stock of spare parts and archive. Spare parts and information on machines that have been built in the last 60 years, are available. Even out of regular working hours the RIETER service team can be reached via the emergency number +49 (0) 172 740 09 18. Thus it is possible at any time to respond with spare part deliveries or assistance.

Roland Beck
Rieter Service Manager

#### Last News



#### **NEW LINE PROJECT FOR TERREAL CHAGNY I**

Since last March, our Customer TERREAL has entrusted Morando-Rieter with the whole study of engineering, construction, installation and start-up process for the improvements to be applied to its roof tiles production line "Chagny I", which includes the supply of a new cutting and feeding line in combination with a press model "DR\6-1600 II MA".

Once defined and shared all the project objectives, the technical and conceptual elements have been outlined. Some **innovations** have been included in this project such as new electronic control systems, measurement systems, automatic control systems, all these aiming to **ensure quality and reliability**, preserving the mechanical parts subjected to major stress. The supply is based, as usual for Morando-Rieter, on the use of commercial components from leading manufacturers in their own sector.

The high production rate required is granted by the structural strength and the precision in construction of our equipment. **High standards of safety and ease of maintenance** are also the additional guideline used in the design. Special solutions were also adopted for the software and hardware of the line, implementing CPU, CCU and the last generation of safety PLC.

The installation is planned in September with the successive start in October.

**MORE INFO...** 

## **Business Tips**

Along this year Morando-Rieter will participate to the main exhibitions of our sector.

We will be present at:

- CON FAIR Teheran August, from 12th to 15th
- Tecnargilla Rimini
   September, from 26th to 30th

We will wait for you!

## Focus on



#### **WELDING ROBOT**

With foresight and attention to market changes, Morando-Rieter has taken steps since 2008 to the purchase of a robot able to industrialize the production process of some wear components, in order to provide a faster and more efficient service in terms of quality and reactivity. Thanks to this versatile tool we are able to make discs and knives for disintegrators, shells for stone removal roller mills, wear component for circular screen feeder and other components for extruders. Being long and arduous work, our robot is able to provide quality and greater continuity compared to human contribution. Also construction and treatment of augers of Morando-Rieter machines are internal activities, being today more and more important to follow the needs of Customers and, therefore, customize the product. With this aim, the production is entrusted to a team of people who, in close collaboration between Asti and Constance sites, works in research of new anti-wear materials and tests innovative technological solutions.

SEE VIDEO ON OUR YOUTUBE CHANNEL...

## **Success Story**

### **GASSER - Switzerland**

For the Rapperswil plant in Switzerland, Gasser decided to renew the tile accessories production line, by adding existing press Rieter STP/80 a brand-new press Morando-Rieter STP/100, model that completes the range with DTP/160 and DTP/200. The whole design concept is based on the last technologies available. Servomotors for movement, computerized management of the hydraulic cylinder pressure curve, attention to efficiency, easy maintenance, monitoring of the process parameters with PCL. The three different circuits for pressing, movement, cooling/filtration are separated and fed by 3 independent pumps. A separate HNC card is responsible for the new axis control system of the main pressing cylinder. This card contains the basic program for all axis movements which can be controlled by the operating panel in a complete selective manner. The control system allows an easy operation: the advanced menu structure enables setting and monitoring of process on the touch screen panel. As final result, the moulding pressure is infinitely variable up to 100 tons and the speed is granted even in case of high production level. The new STP-100 press is fully complying with electrical, mechanical and hydraulic equipment according to safety category 4: redundant and monitored safety valves, key transfer systems for area access, closed access doors, minimization of residual risks. In June 2016 the commissioning has been achieved with final approval from the Customer.

SEE VIDEO ON OUR YOUTUBE CHANNEL...





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## **Morando Rieter Newsletter**

March 2016

**Creating solutions** 

## **Editorial**



The concept of product has radically changed during the last years in the industry world. Apart from the pure purchased machine complying with the specification and within the agreed lead time, Customers are expecting to receive a complete service that a leading Company such as Morando-Rieter can deliver in terms of consultation and assistance during the phases of preliminary specifications, procurement, design, manufacturing and after-sales service. In order to do that. Morando-Rieter focus particular on the project management, monitoring all internal processes and external relationship with the Customers starting from the deep understanding of their real needs resulting in a technical solution really conform to them. Furtherly a continuous process of information exchange is implemented in order to keep all Customers informed about the progress of the project till the coordination of the erection and commissioning of the machine or complete plant in the most efficient The mission for way possible. Morando-Rieter is to manage each project in a personalized and proactive way, optimizing the

## **Last News**



### **NEW MORANDO-RIETER PRESS STP-100**

Morando-Rieter completes its range of turntable presses for accessory roof tiles with the newly redesigned STP-100

Morando-Rieter is proud to announce the launch on the market of its new STP-100 model of turntable press for accessory roof tiles, which completes the range of the already successful DTP-160 and DTP-200.

The necessary movements have been optimized by the use of modern technology: servo-drives for the table-rotation and the horizontal movement of the bat gripping & suction-head unit, servo-cylinder for the lifting and setting of the bats. All powerful vertical movements, such as pressing and picking-up/setting of the green tile, are carried out by hydraulic axes.

The pressing curve of the new STP press, definable on the operating panel, is determined by interpolation points and by the set speed between these points. Lifting stroke and resting points can be entered into the program, depending on the mould's height. As a result, and ideal pressing speed is guaranteed, even with high outputs.

The moulding pressure is infinitely variable up to 100 tons, according to the respective requirements.

All machine elements are dimensioned with security values based on advanced FEM analyses merged with our long experience, and are mainly executed in a reliable welded design.

The new re-engineered hydraulic unit is characterized by higher efficiency, less noise, less heat losses, easy maintenance, complete PLC control and monitoring of the process parameters. Its key features are 3 pumps for 3 separate circuits (pressing, handling, cooling and filtering), load-regulated pump for pressing, temperature regulated cooling unit, on-board safety block.

A separate HNC card is responsible for the new axis control system of the main pressing cylinder. This card contains the basic programming relationship with the Customers in order to become for them a Partner able to follow them continuously during the time, even during the after sales and service activities on installed machines.

Claudio Penna Product Manager for all axis movements, which can be controlled by the operating panel in a complete selective manner. The controlsystem allows for easy operation: the state-of-the-art menu structure enables parameter setting and monitoring of process values on the touch screen operating panel. The new STP-100 press is in full compliance for electrical, mechanical and hydraulic equipment to safety category 4: redundant and monitored safety valves, key transfer systems for area access, closed access doors, minimization of residual risks.

Click on this link for video, pictures, data and further information.

## **Business Tips**

Along this year Morando-Rieter will participate to the main exhibitions of our sector.

We will be present at:

- Mosbuild Moscow April, from 5th to 8th
- Belgrade Fair Algiers April, from 18th to 22th
- AGM-CBA Symp. South Africa April, from 27th to 30th
- Batimatec Algiers May, from 3rd to 7th

We will wait for you!

#### Focus on



#### **MORANDO-RIETER SERVICE ACTIVITIES**

The Morando-Rieter union brings interesting results, not only in terms of image and sharing of technical knowledge, but also concerning the results achieved from service during this past year. Service represents for the group one of the activities on which are focused optimization, productivity and growth efforts. We are dedicated every day to fulfill requests for offers and orders with the aim of maintaining the quality that the Customers expect from our original spare parts. Moreover, our Customers appreciate very much both our telephone technical support and our technical support on the field in every Country in which our products are installed. Reactivity and professionality guarantee to Customers a quick and competent support in order to limit downtimes as much as possible and optimize the equipment's use. Our technical teams are moving daily on the territory according to a scheduled table of visits organized in order to provide prompt and programmed support on the installed machines. During these occasions main controls are performed and the proper plant operation is checked, keeping in consideration the increasingly specific and variable production requirements. In addition, the periodic contact and proximity with the Customer allow us to collect and verify promptly the new needs emerging from a market ever more competitive, demanding and selective. A special thanks to all our consolidated Customers for the preference granted us at every order and an invitation to all our potential Customers to test our Service Department Morando-Rieter for spare parts, technical assistance and planning of scheduled interventions.

Click on this link for service department website.

## **Success Story**

## **Creaton Malsh – Germany**

After a devastating fire in the preparation line, the CREATON company had an urgent need for new machines for its plant in MALSCH. Only Morando-Rieter was able to deliver the machines on time.

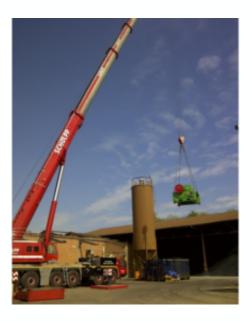
After clarification of all important points, the first truck arrived at the site with a roller mill with effective width of 1400mm. Two other roller mills followed with a day interval. Keeping in consideration the local conditions, it was necessary to transit the machines by means of a mobile crane from the roof.

With no-eye-contact with the team, the Morando technicians and the crane operator have done work with millimeter precision in the positioning of the machines and their accessories, all under the supervision of the construction site by Rieter.

The electrical connections were made by the Customer parallel to the mounting of the conveyor belts, and this for the entire pre-processing line. It consists of external box feeders, a crusher-vertical mixer, three roller mills, a wetting mixer and conveyor belts up to the filling department silos. Of course these works were carried out in close collaboration with Morando and Rieter.

After completion of work on the equipment and the electrical system, began start-up. First without raw material, to test the safety devices, the interfaces and the proper functioning of the sequences and then introducing the first clay in the new pre-processing line. Only a few days after the performance tests were performed and approved without reservation.

All phases of this project, from the delivery of the machines, passing by the assembly and installation, up to the testing of the line, have been planned and carried out in close and constant collaboration with Morando and Rieter.



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## **Morando Rieter Newsletter**

November 2015

## **Creating solutions**

### **Editorial**



Philip Kotler, one of the major international marketing experts says: «The main focus of the Companies is about how much it costs "to-make". But they should more worry about how much it costs "not-to-make"».

During the last 4 years, our company has invested more than 3% of its turnover in R&D. The result today is more than a machine range that is able to satisfy both Customers looking for top quality in terms of technology and performances and Customers looking for good quality at a competitive price.

Our price/performance ratio is always very interesting for the Customer.

The consumer of today is more informed compared to the past and, before placing the investment, many researches and comparisons are realized in terms of product quality, cost, service, timing. Cost reduction, product aligned to the requirements always more exigent and global, innovation in order to stay among the leaders, financial solutions to help the investment: these are the answers that Morando-Rieter proposes to a market that is deeply changing.

Being part of an international group, solid, organized, with experience from different fields is a strong base for investments, it provides security of continuity to our Customers to

#### **Last News**



# GENIUS ROLLER MILL OFFICIAL PRESENTATION

Great success for our CPS Division at the Ceramitec edition 2015.

During the four fair days, we received several visits at our stand. It was a great occasion for cultivating and reinforcing the commercial relationships.

A great moment especially was during the official presentation of the new Genius roller mill held on the 20th October at 1 PM, when our General Manager, Eng. Andrea Pasquali exposed the main technical characteristics to the gathered visitors.

The Genius roller mill has been uncovered and shown to the audience.

Many appreciations came at the first sight of the working unit. These positive feedbacks are a sign of the good direction taken by Morando-Rieter CPS Division.

During the event, some Italian culinary delights have been offered to all those present.

successfully work all over the world. All what above to insure, on one hand, to our many Clients that they have chosen the right partner, and on the other hand, to those which are not yet our Customers that we will have all it takes to begin a profitable and lasting journey together.

Have a good work.

Massimo Herrnhut CEO

This new-concept designed machinery has been developed thanks to the long lasting centenary experience of Morando-Rieter together as well as thanks to the last technologies and innovative solutions, worked out by a special team of our Technical Dept. This investment is our sign for trusting the future of the market.

Our Sales Manager, Mr. Gian Stefano Marchisio, is available for any information, don't hesitate to ask.

For the Genius roller mill catalogue, please click on this link.

## **Business Tips**

Following the great success in terms of public and interest arose from the new Genius roller mill and the new machine range presented during the Ceramitec 2015 fair, Morando-Rieter will also be present during the Wuerzburger Ziegellehrgang, the annual meeting with all the major producers of the German speaking countries (Germany, Austria and Switzerland) which will be held in Wuerzburg from 1st to 3rd, December 2015.

We expect a great attendance and an increased interest.

#### Focus on



During September and October 2015, the installation of the new Intensive Mixer A&S1/860 took place in the new plant of the Customer Acqua & Sole based in Vellezzo Bellini (Pavia-Italy).

Based on the past positive experience of cooperation with the former Company Ecodeco and Morando, the Owners of Acqua & Sole decided to work again with us for the development of this new machine to be integrated in their new plant and for a new process for the production of fertilizers resulting from waist containing nutrients.

The machine installed is the result of a strict cooperation between the two Companies merging the deep know-how of Acqua & Sole in waste products treatment and of Morando for the mixing process.

Starting from laboratory tests made with a prototype mixer (also designed and manufactured by Morando) and finishing with the definitive, industrial model now installed, the machine is now ready to be commissioned and put into production inside the new continuous flow process designed by the Customer Acqua & Sole.

## **Success Story**

## Orobrique - Morocco

Spare Parts & Service is one of the primary activities in our Division.

To give a prompt reply to inquiries shows our care for the Customers. We are proud to be able to supply any spare parts for the whole machine range produced till now. Gears, shafts and any other mechanical part as well as the wearing parts are available in the shortest time with the warranty that only original components have. Moreover, due to the wide experience and the continuous improvement given by Technical Dept. as well as learning from the field, we are able to provide solutions with the last state of the art and quality.

With all these concepts we are proud to have been useful for one of the top quality producers in Casablanca area, Orobrique. This important Moroccan Customer contacted us for some key spare parts for our Morando Extruder MUN730-S with a very high urgency. Thanks to our well-stocked warehouse we were able to realize the last finishing and supply the parts in few days in order to reduce the machine downtime and, accordingly, to maintain the factory production.

During this period, Eng. Naanani came here into Morando to follow the process directly. We were so proud to take this opportunity for increasing and strengthening the cooperation and the relations. On the other hand, it was also a good chance for him to visit Asti, our city with the medieval town and to enjoy the excellent food of the Monferrato area.

Then, during our visit to the plant, Orobrique released an official thanks certificate for our intervention. All the Division was proud to receive this paper. This is the result of our efforts and it confirms the quality of our adopted operative strategies which are the same that will shape our future.



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## **Morando Rieter Newsletter**

October 2015

**Creating solutions** 

#### **Editorial**



Morando and Rieter, two strong brands active on the market for over a century, have recently launched the new brand Morando-Rieter.

The joint team benefits of the strong combination of know-how and skill in brick and tile manufacturing technologies.

We intend to build our future through innovation. Our systematic innovation project widely involves the different company functions and is supported by processes integrating information and inputs obtained from the activities of commissioning and service. The principles of Technology Assessment and Technology Intelligence are behind the strategy we use to ensure consistency between technological assets the and products/processes subject innovation.

Morando-Rieter waits You at Ceramitec 2015 in combined modality to promote the new systems resulting from three years of investment in research and development, together with the complete offer related to engineering, service and spare parts.

Andrea Pasquali General Manager

#### **Latest News**



#### **NEW GENIUS ROLLER MILL**

Thanks to the long experience in the Clay Preparation and Shaping, Morando-Rieter developed an innovative and brand-new roller mill, part of the new products range dated 2015.

The GENIUS roller mill main characteristics are:

- FORCES APPLICATION SYSTEM CAPABLE TO REDUCE BY 50% THE LOADS FOR THE MILLING FORCES CONTAINMENT;
- INCREASED OUTPUT;
- STABLE WORKING CONDITION AND OVERLOAD PROTECTION:
- HIGHER PERIPHERAL SPEED OF THE ROLLERS;
- EASY MAINTENANCE OF SCRAPERS AND ROLLER SHELLS;
- QUICK AND PRECISE GAP ADJUSTMENT & MAINTEIN;
- CONTROL BOARD FOR EASY OPERATION.

Available in different sizes and configuration, this product represents the evolution of the former range of Morando LA roller mills. Don't hesitate to contact us for further information.

#### **FIX-THE-DATE!**

CERAMITEC, Tue 20 OCT 2015 – 1:00PM GENIUS ROLLER MILL OFFICIAL PRESENTATION

## **Business Tips**



Morando-Rieter will be present at the Ceramitec since 20th to 23th October in Munich.

In hall B2, at stand number 209/410, in a stand with KELLER, we will present the new 2015 range of machines, the result of three years of heavy investment.

More info...

#### Focus on



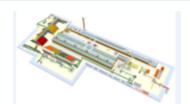
Morando is participating to the European Project LEEMA (see more on www.leema.eu) for the development of novel, inorganic insulation materials and building insulation masonry components with LOW EMBODIED ENERGY and good technical and environmental performance.

On the base of the achieved results, the LEEMA project will be presented to the European Council for Construction Research, Development and Innovation (ECCREDI - www.eccredi.org) during their bi-annual General Assembly in Bruxelles on November, the 26th 2015.

More info on LEEMA...

## **Success Story**

### Dubenki - Mordovia



Morando-Rieter, Novoceric and Keller HCW achieved an important presence in the Russian market with one of the most innovative and flexible brick factories of the whole Federation.

The plant, situated 600 km the south-east of Moscow, has been designed with a full automated production line, capable to manufacture a wide range of clay products: facing bricks, pavers, hollow bricks and exclusive materials with flashing effects.

The storage system has been completely customized with an innovative system that will grant the supply also during the hardest winters. The box feeders have been studied to provide an accurate dosing of materials and additives like barium carbonate and color pigments to the mixture that is directed to the **wet pan mill KAF** for homogenization and wetting.

The next processing phase consists in fine milling: **two Titan and one Gigant roller mills** grant the lamination of the clay from about 2 mm till 0.6 mm. A Syncron spread unit is used to ensure a regular wear of the shells. The intermediate storage grants for a proper aging process and better plasticity of the clay before being taken and brought to the shaping line by an automatic excavator.

A circular screen feeder SR is located just before the heart of the brick factory, a VARIAT extrusion unit, and feeds it with a well dosed, mixed, wet and uniform material. Then special dies are used to shape the slug for the precise cutter electronically programmed and coordinated with the line.

In order to allow optimal drying, a tilting device rotates by 90 degree the porous bricks that are conveyed to the pallets automatically. This handling system represent the last innovation in terms of modular design.

The Morando-Rieter Companies, part of the CPS Division of Keller HCW are proud to announce to the market this important achievement, result of the long know-how united to the last innovation and Customer's cooperation.

Innovation, modular design, new concepts, flexibility, efficiency: in few words, our essence.







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Products catalog

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## **Morando Rieter Newsletter**

August 2015

**Creating solutions** 

## **Editorial**



Dear Customers and Friends, I'm very proud to present the first issue of the Morando-Rieter newsletter.

We will work to enhance our presence online, keeping you updated with periodical communications and through our websitte that is available for technical info, catalogs, news and the page for contacting us.

We have also a social presence by Facebook, Google+ and Youtube: keep in touch with us by "Like" and subscription to our channel. We will endeavor to make them rich of interesting contents.

In this age of virtual communication, we have to remind how are always important human relationships and physical presence: myself, the Sales Team and the Service and Spare Parts Dept. are available to analyze your inquiries.

Extending my best greetings to our readers, I wish you good reading and see you at the next news!

Gian Stefano Marchisio General Sales Manager

#### **Latest News**



Two historical brands, two companies on the market for over 100 years, an installed base of over 6,000 machines worldwide, more than 90 machines suitable to satisfy the needs of both the most demanding Customers and those who are seeking cost-effective solutions, always with an outstanding price/performance value.

The presses range, that represents our pride, is unique in the market. The line of the primary and refining roller mills is the best of state of the art technology, the extruders line includes as many as 18 different configurations.

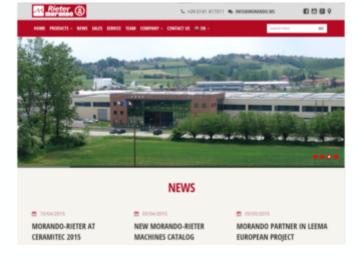
All this is the whole Morando and Rieter machine range, and to all this we are adding new machines, new technological solutions that, we are sure, will get great response in the market.

With this introduction we want to present a new brand that is the true symbol of the joint force of Morando and Rieter. From today, the new brand will be present on all our documentation and on all our machines as clear message to the market "unity is strength": Morando and Rieter together are - and will be - stronger and stronger.



Morando-Rieter will be present at the Ceramitec since 23th to 28th October in Munich.

In hall B2, at stand number 209/410, in a stand with KELLER, we will present the new 2015 range of machines, the result of three years of heavy investment.



Morando-Rieter presents its **new web-site**. Check out our great range of machines, discover our sales capillary structure worldwide, look to the services that we offer to our Customers

More info...

Visit our Web site

## **Success Story**



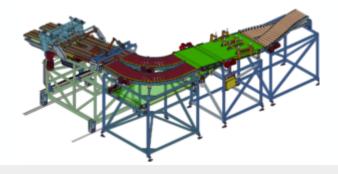


The commissioning of the press Rieter DR6-1600 took place in 2012 at the new roof tile plant of the Customer CS - Coelho da Silva, Albergaria-Juncal, Portugal. Based on their positive experience with the DR/6 presses that they have been using for many years, CS - Coelho da Silva decided to invest in a new roof tile press of ultramodern design for its new shaping line for 8.262.000 tiles/year. The project was born from a close collaboration between engineers of the company CS - Coelho da Silva and those of Morando, currently manufacturer of Rieter brand machines. The technical solution has been accurately analyzed and standard solutions, implemented with some customizations, have been used to meet customer requirements and adapt the operation of the machine to the transport line. The machine is working now with high performances and very good results in terms of final quality, also thanks to the perfect management of the CS - Coelho da Silva technicians.









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